



Philadelphia Consultants Network

BUSINESS AND LEGAL ISSUES AFFECTING CONSULTANTS

Date: Tuesday 2010 November 30 (instead of the scheduled December meeting)

Place: Sheraton University City, 36 & Chestnut Streets, Philadelphia PA 19104

Dinner: 6:15 PM (Networking/Social time starts at 5:30 PM), **Program:** 7:00 to 9:00 PM

The IEEE Philadelphia Consultants Network (CONET) is an Affinity Group of the IEEE. The CONET mission is to grow our consulting businesses by sharing our knowledge through technical and business networking. Our Web site is www.PhilaConet.com.

Meeting updates will be sent by e-mail: Be sure your current e-mail address is in our records. If in doubt, confirm your current e-mail address to CONET.Phila@IEEE.org.

You do not have to be an IEEE member or a CONET Member to attend this meeting.

Short Talk: One of our successful members will describe the key steps for the transition from being a full-time employee, to establishing yourself as a serious technical consultant.

Main Speaker: Interpreting the terms and conditions of a consulting assignment: confidentiality and handling of trade secrets, marking and handling of proprietary documents, ownership of copyrights and trademarks, patentability of algorithms and business processes, requirements for your business license and liability insurance, non-compete and non-recruit clauses, scope creep, expediting approvals and payment, validity of oral and e-mail modifications of terms, and similar issues facing the working consultant.

Frederic M. Wilf practices business, technology, and intellectual property law. He focuses on information technology and Internet-related issues, at Morgan Lewis in Philadelphia. He is a frequent writer and speaker on intellectual property issues.

Reservations: Send an e-mail to pzi@ingerman.org with "CONET" in the subject line **by 4 PM on Wednesday 2010 November 24**. Include your name and phone number; and state your preference for a beef or vegetarian entrée, or if you will be attending the meeting only. You will get an e-mail confirmation. Walk-ins may or may not be accepted.

Payment: Pay at sign-in: Check payable to CONET, or exact cash (no change available).

- o For current CONET Members and IEEE Student Members with membership number, the **fee of \$30** includes filet mignon dinner and meeting (**free** for meeting only).
- o For nonmembers, the **fee of \$40** includes filet mignon dinner and meeting, (**\$15** for meeting only).

Parking: Parking is **free** if your ticket is stamped when you sign-in and make payment. Enter Sheraton indoor parking garage via 36 St., and take your ticket to the sign-in table.

Questions about this meeting can be directed to Roger L. Boyell at 856-234-5800.